

Preparing a Letter of Agreement.  
Charging a Client.  
Preparing a Letter of Agreement for Commercial Projects.  
Designer Responsibility and Client Budget: Designer Divorce and Client Continuity.  
Professional Analysis for Charging Clients.  
Contracts, Contractors, and Liability.  
Preparing a Residential Design Proposal.  
Preparing a Contract or Commercial Design Proposal.  
Financial Management and Protection for Residential Designers.  
Designers and Industry--Expectations and Ramifications.  
Avoiding a Legal Crisis.  
Purchases and Deliveries.  
Working with Architects.  
Dealing with Responsibility.  
Consulting with Clients.  
Creativity and Confusion: Why Designers Don't Make Money.  
A Final Word ...  
About the Author.  
Index.